

September 2020 Market Snapshot

Laredo



Year to Date

	2019	2020	% Change	2019	2020	% Change
Closed Sales	100	118	▲ 18.0%	980	1,017	▲ 3.8%
Median Sales Price	\$171,500	\$175,000	▲ 2.0%	\$170,500	\$181,000	▲ 6.2%
Average Sales Price	\$201,968	\$204,256	▲ 1.1%	\$191,787	\$199,485	▲ 4.0%
Ratio to Original List Price	94.5%	96.1%	▲ 1.7%	95.5%	95.9%	▲ 0.4%
Days On Market	58	54	▼ -6.9%	61	53	▼ -13.1%
New Listings	154	131	▼ -14.9%	1,522	1,326	▼ -12.9%
Under Contract	141	178	▲ 26.2%	161	176	▲ 9.3%
Active Listing Count	241	570	▲ 136.5%	313	502	▲ 60.4%
Months Inventory	2.3	5.3	▲ 134.9%	2.3	5.3	▲ 134.9%

Current Month

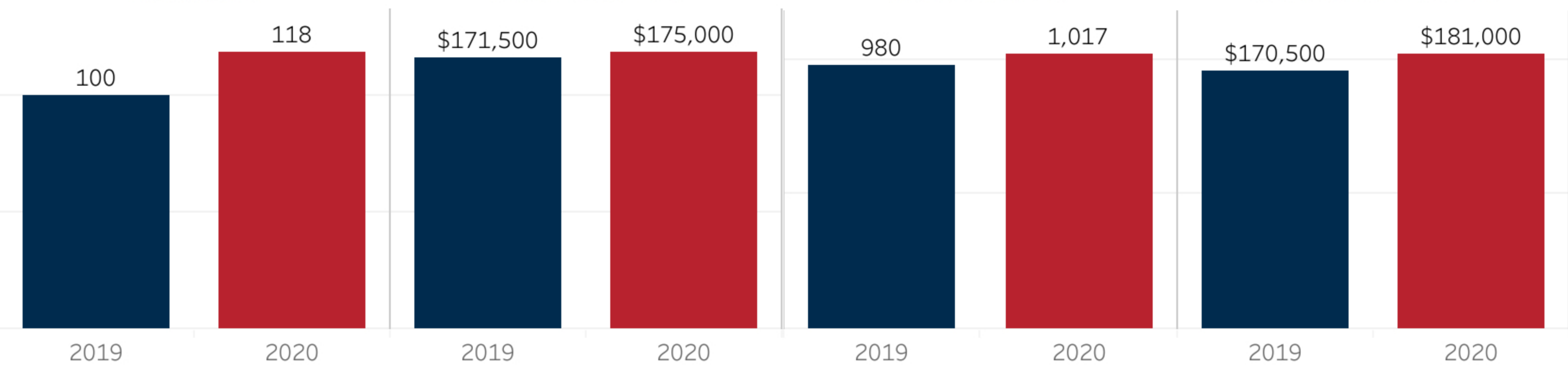
Year to Date

Closed Sales

Median Sales Price

Closed Sales YTD

Median Sales Price YTD



Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

